	2020-	2021 ONA	Actual vs	Budget as	of 11/02	2/2020
Category 1	Revenue	Membership	Beautification	Advertising	Interest	Events
	2020-2021 Budget	\$17,070.00	\$8,676.00	\$1,725.00	\$1.33	\$-
	2020-2021 Actual	\$20,965.00	\$8,676.00	\$1,900.00	\$1.33	\$100.00
	\$ Difference	\$3,895.00	\$-	\$175.00	\$-	\$100.00
	Member Difference	65				
	Mandatory Operating Expenses			Monthly Budget	Months Remaining	Remaining Budget
Category 2	Newsletter (8 witho	ut Insert)		\$134.17	4	\$536.68
	Newsletter (4 w/Insert Jun, Dec, Apr, May)			\$212.30	3	\$636.90
	Postage (prepaid: U	ntil June 1 202	1)	\$190.06	0	\$-
	Platinum Scapes			\$620.83	7	\$4,345.81
	Storage (prepaid: U	ntil June 1 202	1)	\$71.00	0	\$ -
	Avg Utilities per mo	nth estimated		\$350.00	8	\$2,800.00
	Website Domain Co	sts (due April)		\$196.87	1	\$196.87
	Bulk Mail Fee due ir	ı June		\$168.00	0	\$-
	Annual PO Box Fee	due in October		\$240.00	0	\$-
			Total Op	erating Expen	ses Remainin	g\$8,516.26
	Savings Balance		\$20,001.01			
Category 3	Beautification Spent		\$112.49			
	Beautification Balar	ice	\$8,563.51			
	Checking Account Bo				\$22,942.23	
	Beautification Balar				\$(8,563.51)	
	Total Operating Exp		ng		\$(8,516.26)	
	Special Events Mone			-	\$(2,000.00)	_
	Funds Remaining (d	eficit)			\$3,862.46	_

Total \$27,472.33 \$31,642.33 \$4,170.00

Category 4: Year-to-Year Revenue Comparison										
				2020-2021 to Date						
	2017-2018 Actuals	2018-2019 Actuals	2019-2020 Actuals	Actuals	Budget	Variance Actual - Budget	Variance (Year) Current - Last			
Membership	\$25,674	\$21,818	\$20,150	\$20,965	\$17,070	\$3,895	\$815.00			
Members	427.90	363.63	335.83	349.42	284.50	65	13.58			
% Members	36.70%	31.19%	28.80%	29.97%	24.40%	5.57%	1.16%			
Beautification	\$5,582	\$4,731	\$7,934	\$8,676	\$8,676	\$ -	\$742.50			
Advertising	\$2,195	\$2,175	\$1,725	\$1,900	\$1,725	\$175	\$175.00			
Total	\$33,880	\$29,087	\$30,145	\$31,891	\$27,756	\$4,135	\$1,746.09			
Profit & Loss	\$(3,722)	\$(309)	\$(3)	Income	Expense	Inc - Exp				
				\$31,642	\$9,849	\$21,794				
1166 Total Homes in Oakridge										