

### 2020-2021 ONA Actual vs Budget as of 12/15/2020

	<i>Revenue</i>	<i>Membership</i>	<i>Beautification</i>	<i>Advertising</i>	<i>Interest</i>	<i>Events</i>	<i>Total</i>
<i>Category 1</i>	<b>2020-2021 Budget</b>	\$17,070.00	\$8,776.00	\$1,725.00	\$18.63	\$-	\$27,589.63
	<b>2020-2021 Actual</b>	\$20,965.00	\$8,776.00	\$2,125.00	\$18.63	\$100.00	\$31,984.63
	<b>\$ Difference</b>	\$3,895.00	\$-	\$400.00	\$-	\$100.00	\$4,395.00
	<b>Member Difference</b>	65					

	<i>Mandatory Operating Expenses</i>	<i>Monthly Budget</i>	<i>Months Remaining</i>	<i>Remaining Budget</i>
<i>Category 2</i>	Newsletter (8 without Insert)	\$134.17	4	\$536.68
	Newsletter (4 w/Insert Jun, Jan, Apr, May)	\$212.30	3	\$636.90
	Postage (prepaid: Until June 1 2021)	\$190.06	0	\$-
	Platinum Scapes	\$620.83	7	\$4,345.81
	Storage (prepaid: Until June 1 2021)	\$71.00	0	\$-
	Avg Utilities per month estimated	\$350.00	7	\$2,450.00
	Website Domain Costs (due April)	\$196.87	1	\$196.87
	Bulk Mail Fee due in June	\$168.00	0	\$-
	Annual PO Box Fee due in October	\$240.00	0	\$-
	<b>Total Operating Expenses Remaining</b>			

<i>Category 3</i>	<i>Savings Balance</i>	<b>\$20,001.98</b>	
	<i>Beautification Spent</i>	<b>\$5,042.78</b>	
	<i>Beautification Balance</i>	<b>\$3,733.22</b>	
	<i>Checking Account Balance</i>		<b>\$16,871.63</b>
	<i>Beautification Balance</i>		\$(3,733.22)
	<i>Total Operating Expenses Remaining</i>		\$(8,166.26)
	<i>Special Events Money Budgeted</i>		\$(2,000.00)
	<i>First Responder Funds to be paid by Christmas</i>		\$(385.00)
	<i>2021-2022 Dues paid Early</i>		\$-
	<i>Funds Remaining (deficit)</i>		<u><b>\$2,972.15</b></u>

#### Category 4: Year-to-Year Revenue Comparison

	2017-2018 Actuals	2018-2019 Actuals	2019-2020 Actuals	2020-2021 to Date			
				Actuals	Budget	Variance Actual - Budget	Variance (Year) Current - Last
<b>Membership</b>	\$25,674	\$21,818	\$20,150	\$20,965	\$17,070	\$3,895	\$815.00
<i>Members</i>	427.90	363.63	335.83	349.42	284.50	65	13.58
<i>% Members</i>	36.70%	31.19%	28.80%	29.97%	24.40%	5.57%	1.16%
<b>Beautification</b>	\$5,582	\$4,731	\$7,934	\$8,776	\$8,776	\$-	\$842.50
<b>Advertising</b>	\$2,195	\$2,175	\$1,725	\$2,125	\$1,725	\$400	\$400.00
<b>Total</b>	\$33,451	\$28,724	\$29,809	\$31,866	\$27,571	\$4,360	\$2,057.50
<b>Profit &amp; Loss</b>	\$ (3,722)	\$ (309)	\$ 580	Income	Expense	Inc - Exp	
				\$31,985	\$16,106	\$15,879	

1166 Total Homes in Oakridge